

**Transfer Articulation Agreement  
between  
STATE UNIVERSITY OF NEW YORK  
COLLEGE OF AGRICULTURE AND TECHNOLOGY AT COBLESKILL  
and  
HERKIMER COUNTY COMMUNITY COLLEGE**

*September 2024*

This agreement establishes procedures to promote the easy transition of Fashion Buying and Merchandising Associate in Applied Science (A.A.S.) degree graduates from Herkimer County Community College (Herkimer College) to the Bachelor of Business Administration (B.B.A.) at the State University of New York College of Agriculture and Technology at Cobleskill (SUNY Cobleskill).

Objectives of the Agreement

1. To provide a transfer path to qualified Herkimer graduates who want to enhance their education and careers by pursuing a bachelor's degree.
2. To assist academic advisors with pertinent academic information for students who wish to continue their education in a bachelor degree program.
3. To attract qualified students to Herkimer College and SUNY Cobleskill.
4. To facilitate communication and academic coordination between faculty and administrators at each institution regarding curriculum and the transferability of the courses.

Terms of the Agreement

1. Students from Herkimer College, who complete the Fashion Buying and Merchandising A.A.S. degree and have the courses outlined in Addendum with a minimum 2.25 cumulative grade point average, will be guaranteed admission into the Business Administration B.B.A. degree at SUNY Cobleskill with full junior status.
2. Transfer students must complete and file the SUNY Admissions Application indicating transfer to SUNY Cobleskill prior to November 1 for spring semester entry, and prior to May 15 for fall semester entry.
3. Students who do not meet the requirements of this agreement will also be considered for admission. They will be evaluated on an individual basis.

Review and Revision of the Agreement

This agreement will be reviewed when substantial changes are made in the curriculum on either campus. At the request of either party, a review of the Transfer Articulation Agreement will be conducted by both institutions.

Termination

This agreement shall remain in force from September 2024 until such time as either institution elects to terminate it. Termination by either institution will be announced with sufficient anticipation to assure any students enrolled the opportunity to be admitted to SUNY Cobleskill under its terms.


Effective Date and Signatures

This agreement will become effective September 2024, upon acceptance of Agreement, with appropriate signatures.

HERKIMER COLLEGE

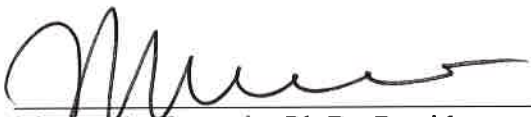
  
\_\_\_\_\_  
Nicholas F. Laino, Officer-in-Charge


  
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Michael A. Oriolo, Provost

  
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William H. McDonald, Dean  
Academic Affairs, BHST Division

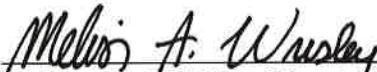
  
\_\_\_\_\_  
Melissa Peek, Coordinator  
Transfer Pathways

SUNY COBLESKILL

  
\_\_\_\_\_  
Marlon A. Terenzio, Ph.D., President

  
\_\_\_\_\_  
Darcy Medica, Ph.D., Provost and Vice President  
for Academic Affairs

  
\_\_\_\_\_  
Erik Hage, Department Chair  
Management, Communication & Design

  
\_\_\_\_\_  
Melissa A. Wisley, Director  
Educational Pathways

**HERKIMER COUNTY COMMUNITY COLLEGE  
FASHION BUYING AND MERCHANDISING A.A.S.**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION B.B.A.**

**ADDENDUM**

	<b>Herkimer Course</b>			<b>Cobleskill Equivalent</b>	
BU 104	Financial Accounting	4	ACCT 101 ACCT 10XX	MF: Financial Accounting PR: Financial Accounting	3 1
BU 225	Customer Service Management	3	BADM 2XX	PR: Customer Service Management	3
BU 111	Business Organization & Management	3	BADM 131	MF: Principles of Business	3
BU 145	Princ Retailing	3	BADM 135	PR: Retailing	3
BU 141	Intro Marketing	3	BADM 134	MF: Principles of Marketing	3
BU 112	Business Communications	3	BADM 145	MF: Business Communications	3
BU 143	Advertising	3	BADM 137	PR: Professional Selling	3
BU 157	Textiles	3	BADM 1XX	EL: Textiles	3
BU 156	History of Costume	3	BADM 1XX	EL: History of Costume	3
BU 205	Retail Buying	3	BADM 2XX	EL: Retail Buying	3
BU 257	Fashion Merchandising	3	BADM 2XX	EL: Fashion Merchandising	3
EN 111	College Writing	3	ENGL 101	LAS: Composition I	3
EN 112	College Literature	3*	ENGL 121	LAS: Intro. to Literature	3
FS 100	First Year Student Seminar	1	FFCS 101	Foundations for College Success	-
	Arts Selective	3	<i>Equivalent course</i>	LAS: Equivalent course	3
BU 232	Business Elective principles of Management	3	BADM 249	MF: Management	3
MA 127	Math Elective: Statistics	3	MATH 125	LAS: Statistics	3
	Physical Education Activity	1	<i>Equivalent course</i>	Equivalent courses	-
	Physical Education Activity	1	<i>Equivalent course</i>	Equivalent courses	-
SS 185	Social Science Selective: Intro Macroeconomics	3	ECON 124	LAS: Macro-Economics	3
	Diversity, Equity, Inclusion, and Social Justice Selective	3	<i>Equivalent course</i>	LAS: Equivalent course	3
	Science Selective	3	<i>Equivalent course</i>	LAS: Equivalent course	3
BU 107	Business Elective: Personal Finance	3	BADM 201	MF: Personal Finance	3

*Credits from the courses above, in the Fashion Buying & Merchandising A.A.S program, will transfer to the Business Administration B.B.A. in the following categories:*

Major Field Requirements .....	18
Professional Requirements .....	10
Liberal Arts & Sciences Requirements .....	21
General Electives .....	12
<b>TOTAL CREDITS TRANSFERRED</b>	<b>61</b>

**HERKIMER COUNTY COMMUNITY COLLEGE  
FASHION BUYING AND MERCHANDISING A.A.S.**

TO

**STATE UNIVERSITY OF NEW YORK AT COBLESKILL  
BUSINESS ADMINISTRATION B.B.A.**

*61 credits will transfer to the 122-credit requirement in Business Administration B.B.A.  
61 credits of the following coursework will need to be satisfied as a SUNY Cobleskill student:*

**Major Field Requirements - 31 Credits**

ACCT 103	Managerial Accounting	3
ACCT 335	Principles of Financial Management	3
BADM 223	Business Law I	3
BADM 305	International Business	3
BADM 320	Ethics and Management	3
BADM 380	Internship Orientation	1
BADM 400	Operations Management	3
BADM 449	Management Policies and Issues	3
CITA 110	Intro to Computer Applications	
	<b>or CITA 112 Spreadsheet and Database Applications</b>	<b>3</b>
Management Electives (300-499) ACCT, BADM, CITA, CAHT, ECON, FSMA, GOVT, MKHT, PSYC, TRAV		6

**Internship - 12 Credits**

BADM 480	Internship &	9
BADM 485	Internship Reporting or	3
12 credits of 300-499 BADM, CAHT, CITA, FSMA		

<b>Professional Requirements - 5 Credits</b>	<b>5</b>
must be 300/400-level	

**Liberal Arts & Sciences Requirements - 13 Credits**

PHED 151	Wellness	1
Additional Liberal Arts & Science Electives		6
Upper level (300-499) Liberal Arts & Science courses		6